

New Office In Rochester, NY

We needed another place to call home.

[Get Onboard](#)



Go Fast With Velocitii

Welcome to Velocitii, your premier business solutions provider. That's right, we help your business grow, and grow fast. Here at Velocitii, we do things a bit differently. We approach each client interaction with complete transparency, so everyone is always on the same page. Our goal is to help all of our clients reach and really exceed any goals they have! So, sit back, relax, and grow with Velocitii.



YOY Growth

Is your company ready for growth? Our clients were. They partnered with us, and saw amazing results.

Areas We Work In



Customer Care & Support

Keeping customers and generating incremental revenue, it's what you do; Supporting complex customer interactions in order to make that happen, it's what WE do.



Sales & Marketing

We like to find opportunities, and keep them for the long run! Our team works with you to identify your target market – including industry, contact and demographic information to ensure you reach your best potential customers!



MultiChannel Marketing

Marketing is more than a phone call, it's interacting with potential customers across any channel. Let us show you how to successfully use channels such as direct mail, email, phone, web, and social media!



Strategy & Design

Our team has been at it for a combined 25 years, supporting over 250 client engagements! We have what it takes to design a strategy and solution that is scaled for YOUR business.



We Go Together

Velocitii is your team throughout the process. From start to finish, we strive to reach your goals every step of the way.

[Join Us](#)

Our Partners



What They Say



Velocitii has become integral to our current and future success as the key cog in our sales and support processes. They have worked extremely hard to learn our industry and products and integrated that knowledge into a comprehensive sales plan. We have been extremely pleased with the professional work their representatives have done on our behalf. Overall, we look forward to a long and prosperous relationship with Velocitii.

NeuroTrax Corporation

Let's Work

[Request A Demo](#)



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About Velocitii

We Help Companies Go Faster

We create business solutions that are designed to grow your business; it's a passion of ours. As an elite outsourcing firm, we create new opportunities, generate new revenue, and bring new meaning to the words customer service and support for our clients. We take the large-scale knowledge and expertise that comes from over 25 years of combined global experience and more than 250 client engagements to create practical solutions of all kinds. Here at Velocitii, we think with you in mind, so we deliver high quality work with even higher results.

Leadership



Chantz Miles
CEO & President



Michele Gennarino
COO



Anthony D'Orazio
Director of IT



Craig Privitera
Director of Training



Ian Heslop
Director of Operations



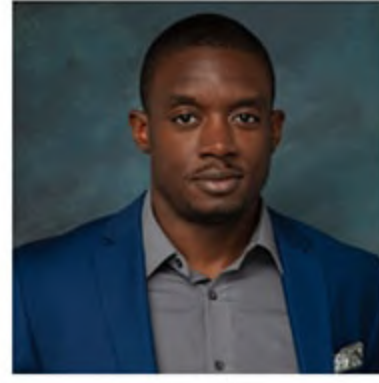
Kailey George
Marketing & Communications Manager



Virginia Martin
Human Resources Manager



Brian O'Neill
Business Development Manager



James Smith
Business Development Manager



Kara Pitcher
Supervisor



Leah Cichinelli
Supervisor

Our Culture

Founded in 2014, Velocitii has been following a strategic work hard play hard thought process. We commit our entire selves to our fantastic clients, so that success is constantly achieved, hence the work hard. We will then dance around in sombreros when goals are hit, hence the play hard.

Our executive team is a mash up of some of the best in the industry with over 25 years of industry specific experience. This expertise radiates onto all of our employees, which is why we are able to see the success that we do. Velocitii's executive team is also equipped to handle most Mario Kart battles in between engagements.

All in all, we're a hip, rad, cool, awesome, any other positive adjective, group that likes to contribute to success, celebrate when we achieve, and show respect to all.



Meet Victor Velocitii

Victor was created right here in house, and is growing up to be quite the outsourcing professional. He is the ultimate mascot, and is always there to remind everyone of our core elements.

Want to join our team?


[Apply Today](#)



How We Work

Here Is How We Get It Done

Here at Velocitii, we have a certain way of getting things done, and we could not be prouder of this system. We start and finish this great business adventure with each and every client. From the discovery phase, all the way through to the measurement and support stages, we are there with you!

 <p>Discovery It starts by combining your vision with our expertise and experience. We learn about your business, products, customers and goals – and then share how we've helped companies with similar challenges.</p>	 <p>Design With a structured process in place to guide us, Velocitii builds a program strategy designed to quickly deliver results. We work collaboratively with your team to ensure that each facet has measurable impact.</p>	 <p>Planning The output from our design phase serves as a project roadmap. We create a schedule, identify milestones and determine key performance indicators. Every element is detailed, mapped and scheduled.</p>
 <p>Opportunity Your unique solution is put into production and we go! Velocitii starts producing results – with a complete multi-channel solution designed to identify the right prospects, deliver the right message and find new customers and revenue.</p>	 <p>Measurement Evaluation and learning are an ongoing part of the process. We analyze data to ensure that we are not only performing to our plan and meeting targets, but also to understand how we can achieve even greater results.</p>	 <p>Support Ensuring customer satisfaction builds loyalty and keeps your customers coming back for more. Velocitii helps build strong customer care and support programs to renew customer relationships and grow revenue.</p>



Industries Served



Healthcare Solutions Group

Enabling seamless interaction between provider, patient and manufacturer.

- Pharmaceutical
- Medical Device
- Medical Technology
- Insurance
- Group Purchasing Organizations



Technology Solutions Group

Supporting every customer across all platforms.

- Hardware
- Software
- Consumer Electronics
- Mobile
- Software-as-a-Service

Our Technology

Technology Like No Other

Velocitii works with industry-leading partners to provide a cloud-based infrastructure that is superior to traditional on-premise technology.



Cost

Traditional on-premise: Installed systems are expensive to operate and maintain, leaving little room to invest in new technology.

Velocitii: Gives you immediate access to the latest technology, features and functions – improving your productivity and results.



Speed

Traditional on-premise: Can require months to configure, test and deploy.

Velocitii: Can be up and running in days, allowing for immediate start-up and productivity.



Security

Traditional on-premise: Natural disasters can cause business failure, leading to lost customers and revenue.

Velocitii: Your customers and data are safe with Velocitii, with 24/7 support and guaranteed uptime.



Flexibility

Traditional on-premise: May require a long process to make any changes within a service or application.

Velocitii: Ensures the most flexibility in order to adapt to your needs.



Technology

Traditional on-premise: May require complex, and costly programming to integrate with other applications.

Velocitii: Simplifies integration with web-based tools for CRM and other popular applications.



Reporting

Traditional on-premise: Reporting options can be limited, inflexible and outdated.

Velocitii: Gives you custom reporting with insightful analysis and complete visibility.



Want To Join Our Team?

We're looking for people with imagination, intelligence and influence. If this describes your skills, we'd like to meet you. Velocitii provides a great environment, benefits and growth potential. Interested in growing with us? Then let's talk, we're hiring now.

We're building a company that is open, collaborative and rewarding. We're looking for people who embrace fresh thinking and creative approaches to business challenges. Join our team and get ready to grow.



What Our Employees Say About Working At Velocitii

I came to Velocitii at a time when I was looking for a career, not a job. The leadership team here has helped teach me what it takes to be successful in my field, and as a result, I am now doing what I love and helping to make a difference.

Business Development Manager

Benefits



Healthcare

When we have healthy employees who have healthy families, we have happy employees with happy families, and that is key for us!



Paid Time Off

Because we know there is this little thing called life that can just happen.



Birthdays Off

This way you can begin eating cake at 8am, and really enjoy YOUR day.



Compensation

We believe in hard work and reward. If you bring the "can do" attitude, we will bring the greatly appealing compensation to the party.

CURRENT OPENINGS

Inside Sales Representative – Medical	Medina, NY	Full-Time
Customer Service Representative	Medina, NY	Full-Time
IT Manager	Medina, NY	Full-Time
Call Center Trainer	Medina, NY	Full-Time

Accomplishments



413

Client Interactions



945

Foosball Games



17400

Songs Played



1000001

Cups of Coffee



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We're Within Reach

 Velocitii Customer Engagement Center

 Main: 585-203-9169

 Toll Free: (855) 702-5874

 711 Park Ave. Suite 500 Medina, NY 14103

 info@velocitii.com

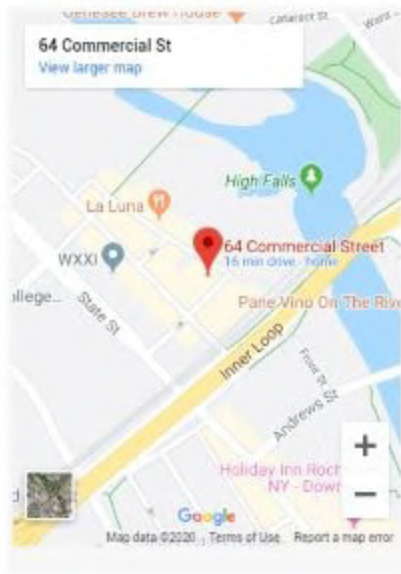
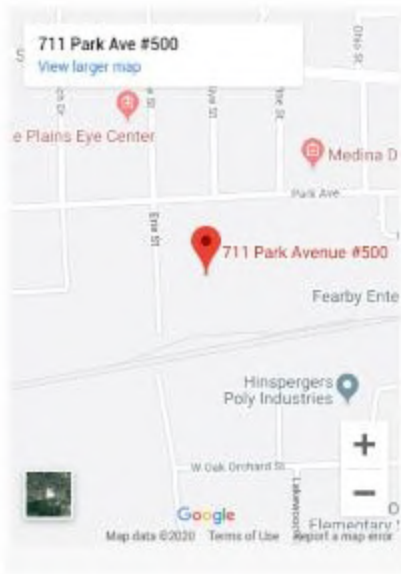
 Velocitii Sales & Marketing Office

 Main: 585-203-9169

 Toll Free: (855) 702-5874

 64 Commercial Street, 6th Floor, Rochester, NY 14614

 sales@velocitii.com



Contact Us

Full Name *

Work Email *


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Company Size *

Title

Department

I'm not a robot 

Message



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